



### iSauna Sauna Retail Partner Program

Firm: .....

Country: .....

**General details:**

Financial stable: .....

Existing market reputation: .....

Actual product portfolio: .....

Actual distribution system – multilevel? : .....

Option for showroom available:  Yes  No

Storage capacity available (intermediate store):  Yes  No

Focus on the local market - international/supra-regional oriented: .....

## Market knowledge

Available:  Yes  No

Contacts client groups available:  Private  Commercial  Archive

## Competitor, leading trade fair, client segments

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.....

## Personal:

Employee in the sale:  Yes Number: .....

Employee in Service/Installation:  Yes Number: .....

Employee in the Marketing:  Yes Number: .....

Employee in the planning / Do you have Designer/Planner Employee:  Yes Number: .....

## Execution:

Experience in international distribution:  Yes  No

Experience in product and project distribution:  Yes  No

Experience with foreign product transport and import:  Yes  No

Works with complementary products:  Yes  No

Contact person:

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